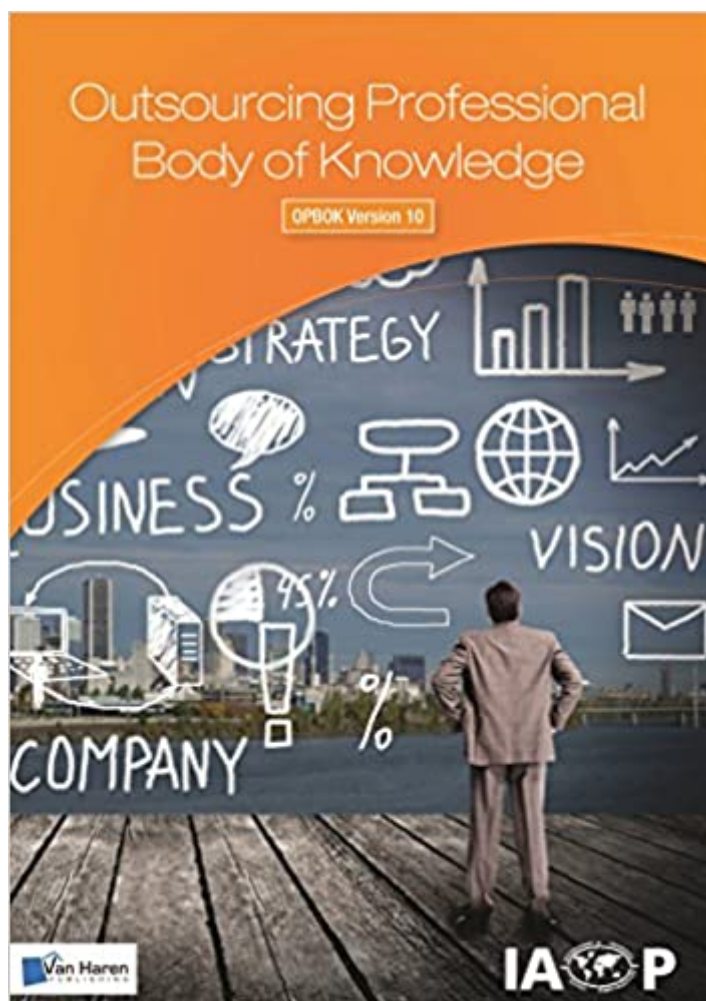


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# Outsourcing Professional Body Of Knowledge: Opbok Version 10



## Synopsis

This substantial title is the official version of the Outsourcing Professional Body of Knowledge by IAOP (International Association of Outsourcing Professionals), in short: OPBOK. This official publication is OPBOK Version 10. This new version has been revised on these points: New appendix on applicable Rules and Regulations applicable to outsourcing. New appendices mapping COP Standards to eSCM-SP and eSCM-SP capability models. New and updated definitions on various forms of outsourcing, graphics, and templates. More detailed discussions on: various outsourcing geographies, renewing and exiting agreement options, change management, multi-sourcing management and roles of PMO Also, this Version 10 of OPBOK identifies the best practices of outsourcing professionals around the globe, presenting the reader with a complete and practical guide to this emerging, complex discipline. It gives readers full guidance on the critical make or break factors in any outsourcing program.

## Book Information

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## Customer Reviews

Good book, a detailed overview on outsourcing. Must read for O/S professionals

If you're a strategic sourcing, procurement, or vendor management professional this book sets the baseline expectations for competence in your field. While it's the basis for industry certification through the International Association of Outsourcing Professionals, it's also an excellent reference guide. Holistic materials include defining and communicating outsourcing as a management

practice, developing and end-to-end process for making sourcing decisions, integrating strategic sourcing into your organizations business strategy and operations, creating and sustaining high performance teams to complete sourcing programs/projects, developing and communicating business requirements to bidders, evaluating and selecting service providers, developing financial case and pricing, contracting and negotiating with suppliers, managing transitions, and performing governance. It's not "the" end all, be all book, but it's invaluable for entry-level through mid-level professionals in the field and is used by buy side, sell side, and advisory organizations. A great companion volume is *Strategic Sourcing in the New Economy: Harnessing the Potential of Sourcing Business Models for Modern Procurement*

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